



SCOW RELATIONSHIPS WITH WASHINGTON SAILING MARINA (WSM) AND THE U.S. NATIONAL PARK SERVICES (NPS)

Adopted by the Board: October 4, 2004

It is Club policy to adhere strictly to our agreement with the NPS as described herein. The Washington Sailing Marina is located in the George Washington Memorial Parkway, which is under the aegis of the NPS. The Marina is operated by Guest Services, Inc., the concessionaire contracted by the NPS. Because the club conducts many of its events, including member training, at the WSM, we cannot give the erroneous impression to the that we operate a publicly available sailing school or training concession in the park. We do not; training is conducted on our club boats which are owned jointly by all members and our training classes are open only to our members (who are owners of those boats) as part of our overall program. In 2001, SCOW's Commodore secured a written agreement from the NPS (in NPS' letter dated August 16, 2001) that SCOW's training program conducted exclusively for its members is permissible. As part of that agreement, SCOW agreed to do the following:

1. to delete from its web site any reference to fees SCOW charges its members for training;
2. to state on its web site that SCOW offers training only to members of the club;
3. to state on its web site that the Washington Sailing Marina is the exclusive concessionaire to offer training to members of the general public;
4. to put a "hot link" to the Washington Sailing Marina's training page on SCOW's own web site;
5. to state on its web site that SCOW is not an affiliate or concessionaire of the NPS. The Club also agreed to put a similar disclaimer in our training materials that SCOW is not an affiliate or concessionaire of the NPS; and
6. to maintain its existing practice of setting a fee for training that, when combined with the membership fee, would be at least as expensive as training fees charged by the WSM.

It is the responsibility of the Board to ensure adherence to this Agreement on an ongoing basis. These agreements are memorialized in SCOW's letters to the NPS of January 12, 2001, and February 21, 2001, and the NPS reply dated August 16, 2001.