

Chanels

The Newsletter of the Sailing Club of Washington
March 2011

Commodore's Log

By Faith Rodell, Commodore

Ahoy Sailors! Spring is upon us and this Sunday, March 13 is the beginning of our season with the **Re-Up Brunch** – a fun party with your fellow sailors where you can renew your membership and sign up for Sailing Classes. The Mimosas and Bloody Marys will be flowing; hope to see you all there. Check out the specifics in the ad on page 3.

Also included in this issue is our Annual Budget for 2011. In an effort to improve financial transparency for the club, our **Treasurer, Mark Hogan**, has included a newly created Chart of Accounts which will help you to understand our budget line items better. The Board feels that this Budget responsibly plans for the Operational needs of the Club and maintains the necessary Reserves to maintain our fleet for the future and to possibly add to the fleet this year. We welcome your comments and questions.

Kyoko Kawai, our Racing Director, has put together a great racing program for the season. Check out the Racing schedule for Wednesday Night Flying Scot Races and our participation in the Disc Series Races. If you are serious about racing and want to improve your skills, come hear Bill Davenport speak at our meeting Monday night.

Richard Cecilio, our River/Bay Director, has planned many fun Friday night Raft-ups – the first is April 22 and since there are few full moons on Friday's this year, he has planned other various themes. What's the theme for April, Richard? an Egg Hunt on the Water? and, it's Good Friday; do we have to be good? He has also planned our Fort Washington Spring Flotilla for the weekend of April 30 – May 1. Watch for his announcements!

We need everyone's help at **Maintenance Day, March 26** and Skippers you need to **Rub-off-the-Rust** on your sailing skills and brush up on SCOW's policies on March 19. Our Trainers will be meeting on March 19 for Train-the-Trainers to coordinate their training efforts for this year. **Thank you, trainers!**

See You All at Re-Up and the other following upcoming events:

(continued on page 2)

Table of Contents

Commodore's Log	1	Racing Director's Report	4	2011 Chart of Accounts	7
Vice' Report – March Presenter	2	Skipper Director's Report	5	April Presentation Preview	10
Re-Up Brunch (Membership Renewal)	3	2010 Audit Report	5	Board and Officer Directory	11
		SCOW 2011 Budget	6		

(continued from page 1)

Re-up brunch

Sunday, March 13, 10:00am-noon

Membership meeting

Monday, March 14, 6:30pm

Train the Trainers

Saturday, March 19, 9:00am-noon

Rub-Off-the-Rust

Saturday, March 19, 12pm – 4pm

Maintenance Day

Saturday, March 26, 10am-2pm

Maintenance Day Rain Date

Sunday, March 27, 10am-2pm

Vice Commodore's Report

By Chris McGraw

Hi guys! We've got a lot of sailing events coming up, so be sure to mark your calendars.

To prepare for our new season of both casual sailing and racing, please consider joining us at our General Membership Meeting next week, Monday, March 14, when SCOW member Bill Davenport will give a presentation on Advanced Potomac Sailing (details below). In addition to attending Bill's presentation, you may also want to weigh in on our discussion of the possible purchase of a new SCOW cruiser. We hope to see you at the meeting. □

Advanced Potomac Sailing!

**Sailing Club of Washington, March Monthly Meeting
Mon, March 14, 2011, 6:30 – 9pm**



- Hear about advanced sailing on the Potomac at our March Monthly meeting! Take your sailing to the next level when our speaker, SCOW's own Bill Davenport, talks about Advanced Sailing on the Potomac. He will discuss how to get more out of your sail shape, weight distribution and rigging, and demonstrate how to use the contours of the Potomac to your advantage. Capt. Bill has sailed the blue waters from the Mediterranean and the West Coast of Africa and all down the coast from Annapolis to the Virgin Islands.

- If you're not sure about the Venturi effect or how to use laminar flow to your advantage, now's the time for expert tips to take your sailing to the next level!

When and Where: Holiday Inn Alexandria | 625 First Street | Alexandria, VA 22314; 6:30-7:30 pm Happy Hour in lobby bar (half price drinks and food); 7:30 - 9:00 pm SCOW Membership Meeting (discuss potential new SCOW boat) & Bill Davenport, Guest Speaker

Directions: Ronald Reagan Washington National Airport (DCA): Complimentary shuttle available. Or, take the GW Parkway South ramp towards Alexandria. After just over 2 miles, turn left on 1st Street/First Street Holiday Inn on left. Plenty of on street parking and complimentary hotel parking in rear.



Kick off the sailing season at the annual

Scow RE-UP BRUNCH

Sunday, March 13, 2011

10:00am to 2:00pm

The Colonies, 7681 Provincial Drive, McLean, Virginia

**Delicious brunch of ham & roast beef plus omelets & pancakes
along with great Bloody Marys & Mimosas.**

Bring a dish to fill out the buffet table – fruits, salads, desserts, etc.
or pay \$10.00 without a dish

Renew your membership or join for the first time

Sign up for various training classes

Socialize, shoot pool, play ping pong, sing, eat, drink & be merry

Volunteers needed for set-up, clean-up, Omelet cooks, bartenders

Contact Lisa Carr Social Director social@scow.org

Racing Director's Report

By Kyoko Kawai

Spring is almost here; and yes, the sailing racing season is also almost here. Please mark your calendar for the April 2 Cherry Blossom Regatta, the cruiser's first race of the season organized by DISC (Dangerfield Island Sailing Club). The DISC Spring Race series will start on April 12. Flying Scots Wednesday Night Racing will start April 20.

We have such great racing skippers and teams! Here are the highlights of SCOW cruiser racing achievements from 2010:

GEICO cup -- 1st place at the 2nd day of regatta,
overall 3rd place: skipper Stuart Ullman

DISC Spring series Corinthian class , 1st place: skipper Declan Conroy

Leukemia Cup , 1st place: skipper Chris McGraw

Congratulations skippers!!! SCOW teams are competitive, yet friendly racing teams. All levels of experience are welcomed. If you would like to participate as crew for 2011 cruiser races, please send your racing resume to Racing@scow.org. Let's have fun!



2011 Racing Schedule

Cruiser Race Description	Dates*
Cherry Blossom Regatta	4/2
DISC KISS Spring	4/12 - 5/17
DISC KISS Summer #1	5/24 - 6/28
GEICO Cup	6/11
DISC KISS Summer #2	7/5 - 8/9
DISC KISS Fall	8/16 - 9/20
Leukemia Cup	9/10
Cantina Cup	10/1

Flying Scots Race Description	Dates
Flying Scots Wednesday Racing	4/20 - 9/7
Leukemia Cup	9/10
President Cup	9/11
Cantina Cup	10/1

* DISC KISS races are every Tuesday evening on these dates



Geico Cup Trophies



Kiss Spring



Leukemia Cup 1st place

A Great year to Become a SCOW Skipper

By Dan Sandhaus

SCOW Skipper Director

Since taking over the Skipper Director position in May of last year, SCOW certified about 25 new SCOW Flying Scot Skippers and 8 new Cruiser skippers in 2010. And more are in the pipeline from our very active and popular training program. Developing and encouraging new sailors is one of the primary functions of SCOW. Let's make 2011 your year to become a SCOW skipper!

Becoming a SCOW Skipper allows you to reserve and sail SCOW sailboats. If you are new to sailing this is a big step toward what may be one of the most fun things you can do for the rest of your life. Whether you are a new or experienced sailor, before you can reserve and skipper our boats, you must demonstrate you can sail safely and know our procedures by passing both written and on-the-water tests. Many relevant documents are on the SCOW website (www.scow.org). For questions, documents, and scheduling the on-the-water test, please contact me (skipper@scow.org).

SCOW 2010 Audit Summary

Pursuant to the requirements of the club's Bylaws, Article VII, Section 7, the undersigned conducted an audit of the financial records of the Sailing Club of Washington on the 20th of February, 2011. Present at the audit were Chris Von Guggenberg, outgoing commodore, Faith Rodell, incoming commodore and Mark Hogan, incoming treasurer. Richard Chan, outgoing treasurer, joined the group about three quarters into the session.

We reviewed the income and expense statements for the year. All receipts and expenditures were properly recorded and categorized. We reviewed the 2010 tax return.

For Fiscal Year 2010, \$15,000.00 was designated for transfer to the Boat Asset Fund. This amount exceeds the required minimum of 9% of gross receipts. The reserve fund is maintained as specified in the bylaws.

The budget for 2011 was reviewed. Based on actual experience for the prior four years, the projected income and expenses appear reasonable and realistic, and forecasts a modest positive cash flow.

We reviewed the year-end balance sheet, which showed a healthy financial state. The club is fiscally well positioned for the coming year.

After noting the specific items mentioned above, and applying generally accepted accounting tests to the financial statements and supporting schedules, bookkeeping procedures and accounting practices, the committee is of the opinion that the audited records fairly and accurately reflect the fiscal position of the Sailing Club of Washington.

Respectfully submitted,

SCOW Audit Committee
Jack Weaver, Chairman
Mahl Avila, Associate

Sailing Club of Washington -- Budget for 2011

Budget Category	Actual Income and Expense for Previous Years					2011 Draft Budget
	2007	2008	2009	2010	Average of Last 4 Years	
Revenue:						
Boatique Sales	\$ 122	\$ -	\$ 229	\$ 88	\$ 110	\$ -
Interest Income	\$ 2,389	\$ 4,007	\$ 2,174	\$ 1,377	\$ 2,487	\$ 1,000
Member Dues	\$ 17,555	\$ 18,985	\$ 18,705	\$ 20,320	\$ 18,891	\$ 20,000
Other income	\$ -	\$ 895	\$ 3,750	\$ 50	\$ 1,174	\$ -
Raffle Sales	\$ 292	\$ 34	\$ 64	\$ 43	\$ 108	\$ -
Skipper Fees	\$ 14,245	\$ 16,370	\$ 16,170	\$ 18,390	\$ 16,294	\$ 18,000
Social Activities:	\$ 5,661	\$ 6,370	\$ 6,505	\$ 4,510	\$ 5,762	\$ 8,200
Afterglow Party						\$ 200
Hail and Farewell	\$ 3,480	\$ 4,150	\$ 6,140	\$ 3,549	\$ 4,330	\$ 3,500
Miscellaneous	\$ -	\$ -	\$ 20	\$ 0	\$ 5	\$ -
Re-Up Brunch	\$ 40	\$ 470	\$ (150)	\$ 24	\$ 96	\$ -
Social Sails and Other	\$ 2,141	\$ 1,750	\$ 496	\$ 937	\$ 1,331	\$ 4,500
Training	\$ 13,421	\$ 12,273	\$ 13,410	\$ 14,708	\$ 13,453	\$ 15,000
Total Revenue:	\$ 53,685	\$ 58,935	\$ 61,007	\$ 59,487	\$ 58,279	\$ 62,200
Expense:						
Administration	\$ 1,745	\$ 4,105	\$ 1,207	\$ 2,310	\$ 2,342	\$ 3,100
Miscellaneous	\$ 1,497	\$ 3,534	\$ 438	\$ 263	\$ 1,433	\$ 1,000
Bank Charge	\$ 128	\$ 174	\$ 203	\$ 199	\$ 176	\$ 200
Bonding	\$ -	\$ 326	\$ 326	\$ 359	\$ 253	\$ 400
Supplies	\$ 121	\$ 71	\$ 240	\$ 1,489	\$ 480	\$ 1,500
Awards	\$ 561	\$ 1,447	\$ 1,576	\$ 2,589	\$ 1,543	\$ 2,500
Boat Asset Fund	\$ 24,858	\$ 2,522	\$ 8,788	\$ 1,713	\$ 9,470	\$ 4,800
Communications:	\$ 3,258	\$ 3,763	\$ 4,894	\$ 2,975	\$ 3,723	\$ 3,300
Meeting Room	\$ 2,400	\$ 2,200	\$ 2,200	\$ 1,791	\$ 2,148	\$ 2,000
Printing	\$ 414	\$ 214	\$ 597	\$ 174	\$ 350	\$ 200
Publicity	\$ 358	\$ 1,099	\$ 1,407	\$ 408	\$ 818	\$ 500
Web Site	\$ 86	\$ 250	\$ 690	\$ 602	\$ 407	\$ 600
Fleet Operations:	\$ 20,480	\$ 20,974	\$ 24,664	\$ 22,373	\$ 22,123	\$ 23,210
Maintenance	\$ 6,155	\$ 7,895	\$ 12,161	\$ 8,917	\$ 8,782	\$ 9,210
Insurance	\$ 2,986	\$ 3,033	\$ 3,219	\$ 3,565	\$ 3,201	\$ 3,600
Registration	\$ 966	\$ 418	\$ 236	\$ 196	\$ 454	\$ 200
Slip Fees	\$ 10,373	\$ 9,628	\$ 9,048	\$ 9,695	\$ 9,686	\$ 10,200
Income tax	\$ -	\$ -	\$ 775	\$ 145	\$ 230	\$ 200
Member Services				\$ 3,289	\$ 822	\$ 3,300
Social Activities:	\$ 9,083	\$ 13,914	\$ 12,001	\$ 8,153	\$ 10,788	\$ 11,800
Afterglow party	\$ 600	\$ 727	\$ 605	\$ 819	\$ 688	\$ 700
Hail and Farewell	\$ 7,575	\$ 10,907	\$ 10,804	\$ 5,576	\$ 8,716	\$ 5,600
Re up Brunch	\$ 450	\$ 791	\$ 80	\$ 510	\$ 458	\$ 500
River Activities				\$ 232	\$ 58	\$ 300
Social Sails and Other	\$ 458	\$ 1,489	\$ 512	\$ 1,016	\$ 869	\$ 4,700
Racing						\$ 1,000
Training	\$ 3,330	\$ 3,190	\$ 3,301	\$ 1,824	\$ 2,911	\$ 3,500

Total Expenses	\$ 63,316	\$ 49,915	\$ 57,206	\$ 45,370	\$ 53,952	\$ 56,710
					\$ -	
Revenue Minus Expenses	\$ (9,631)	\$ 9,021	\$ 3,801	\$ 14,116	\$ 4,327	\$ 5,490
Change in Fleet Valuation	\$ 10,087	\$ (6,300)	\$ 6,070	\$ 590	\$ 2,612	\$ -
					\$ -	
Net Change for the Year:	\$ 456	\$ 2,721	\$ 9,871	\$ 14,706	\$ 6,938	\$ 5,490

**Sailing Club of Washington
2011 Chart of Accounts**

Budget Categories

Revenue Categories:

Boat Asset Fund

Sale of Boats: Revenue from the sale of existing boats

Equipment: Revenue from the sale of existing SCOW equipment

Transfer of Funds

Boatique Sales

Net revenue from the sale of SCOW shirts, hats, mugs, and other Club items. SCOW purchases these items from a third party vendor and offers items for sale to members. Purchase expense is entered as negative income, sales revenue is entered as positive income resulting in net revenue for Boutique Sales Budget Category.

Interest Income

Interest earned on SCOW investments and savings accounts including certificates of deposit, savings account, interest bearing checking accounts and other interest earned on SCOW investments.

Member Dues

Dues revenue from individual and family membership in SCOW. Revenue from Skipper Fees are not included in this category (see Skippers Fees).

Other Income

Income received from other than Boatique Sales, Interest Income, Members Dues, Raffle Sales, Skippers Fees or Social Activities.

Raffle Sales

Net revenue from the sale of raffle tickets. Expenses for the purchase of raffle items and other raffle expenses are entered as negative income, sales are entered as positive income resulting in net revenue for the Raffle Sales Budget Category.

Skipper Fees

Includes income from SCOW Cruiser Skipper Fees and Flying Scot Skipper Fees.

Social Activities:

Afterglow Party: Income from fees collected at the door and from beverage sales.

Hail and Farewell: Revenue from the sale of Hail and Farewell Party tickets, from beverage sales and from other miscellaneous Hail and Farewell income.

Miscellaneous: Income derived from Social Activities other than Afterglow, Hail and Farewell, Re-Up Brunch or from Social Sails.

Re-Up Brunch: Income from attendance and other related revenue.

Social Sails and Other Income: from member and potential donations for food and beverages at Social sails and other Social Sail donations.

Training

Income from SCOW Training Courses including Basic Sailing, Advanced Sailing, and other SCOW sponsored training events.

Expense Categories:

Administration

Miscellaneous

Authorized administrative expenses that are not included in one of the other administrative expense categories.

Bank Charge

Checking account fees, returned check fees, overdraft fees and other associated bank charges.

Bonding

The cost incurred in purchasing SCOW officer and director liability insurance.

Supplies

Miscellaneous administrative supply expenses including printing Club materials, stamps for correspondence, envelopes, and other office supplies, computer software (Quicken, Quick Books), bank checks and checkbook and other administrative supply expenses.

Awards

Expenses incurred in recognizing members with awards and gifts.

Boat Asset Fund

The sale or acquisition of boats, sails, equipment, motors, upgrades are expensed from the Boat Asset Fund. Repair or replacement of worn out equipment are expensed from Fleet Operations, Maintenance. The purchase of new boats is charged as an expense. Purchase of new sails, adding a roller furler, for example, are expensed from the Boat Asset Fund. Cleaning and maintaining existing sails are expenses covered under Fleet Operations, Maintenance rather than Boat Asset Fund. Equipping the fleet with upgraded features (i.e. new outboard motors, cook stove, upgraded winches, etc.)

Each year funds are transferred from the SCOW Operating Fund to the Boat Asset Fund in order to maintain a sufficient balance in the Boat Asset Fund. The SCOW bylaws require that at least 9% of revenue derived from Member Dues, Skipper Fees, and Training be transferred to the Boat Asset Fund. The Board approves an appropriate amount of funds to transfer to the Boat Asset Fund based on an evaluation of the cost of anticipated expenses, anticipated revenue and anticipated demands for Boat Asset Funds.

Communications:

Includes expenses incurred for communicating with members and potential members through the website, meetings, membership applications, membership directory, SCOW decals, brochures and other expenses incurred in corresponding with members and potential members, publicizing and promoting the Club.

Meeting Room

Membership meeting room rental expenses and other charges associated with monthly membership meetings.

Printing

Expenses incurred for printing the Membership Directory, printing membership application forms, and other printed correspondence to members and potential members.

Publicity

Expenses incurred in purchasing SCOW Decals, publicizing the Club through Paul's List and other paid publicity.

Web Site

Expenses incurred in maintaining the SCOW Website including website upgrades, web user fees and other website expenses.

Fleet Operations:

Expenses incurred in insuring and maintaining the Club's sailboats; rental and maintenance of storage lockers and dock box; boat and trailer registration fees; and rental of boat slips and boat dry storage.

Boat Maintenance

Expenses incurred in maintaining and equipping SCOW sailboats, boat trailers, sails, rigging, life vests and boat equipment, tools and cleaning supplies, storage lockers, and other physical assets owned by SCOW.

Insurance

Insurance premiums and other related boat insurance expenses.

Registration

Expenses incurred in registering SCOW boats and trailers with the appropriate governmental authority.

Slip Fees

Includes expenses for rental of floating dock slips for cruisers, dry storage of Flying Scots, dock box rental, and storage locker rental fees.

Income tax

Tax paid on unrelated business income such as interest income from investments, certificates of deposit, interest bearing checking accounts, etc.

Member Services

Expenses incurred to produce a Membership Directory, conduct SCOW elections, and to disseminate SCOW bumper stickers to the membership.

Social Activities:

Expenses incurred in holding Club sponsored parties and social events including room rental, entertainment, social event supplies, maintaining the chow dhow, canopy, tables, chairs and other equipment used in hosting social events.

Afterglow party

Expenses incurred in hosting the Afterglow Party including facility rental, beverages, clean up and other expenses.

Hail and Farewell

Expenses incurred in hosting the Hail and Farewell Party including facility rental, food and beverages, entertainment, clean up and other expenses.

Re-up Brunch

Expenses incurred in hosting the Re-Up Brunch including facility rental, beverages, clean up and other expenses.

River Activities

Expenses incurred in hosting raft-ups and other river events.

Social Sails and Other

Expenses incurred in hosting Social Sails including food and beverages, supplies, tables, canopy and other equipment and other expenses.

Racing:

Registration expense for the Leukemia Regatta, Presidents Cup, Cantina Cup, and other racing registrations; and expenses incurred in obtaining a Performance Handicap Racing Fleet (PHRF) rating for SCOW boats.

Training:

Expenses incurred in conducting SCOW Training Courses including Basic Sailing, Advanced Sailing, Rub-Off-the-Rust training, Train the Trainer training and other training events.

Change in Fleet Valuation

Each year the Boat Asset Committee (BAC) assesses the value of Club boats from the BUC Used Boat Price Guide, <http://www.bucvalu.com/>. The change in the value of the fleet from the previous year is entered into this change in fleet valuation category.

April Membership Meeting Preview: **Presentation from Commander Gordon Thomas**

On Monday, April 11, members will hear from retired US Coast Guard Commander, Gordon Thomas. Commander Thomas is a former skipper of the USCGC Confidence, and a survivor of the USCGC Cuyahoga.

The Cuyahoga sunk in 1978 after being rammed by the MV Santa Cruz II, a 521-foot bulk carrier, 3 miles NW of Smith Point (Reedville, VA). Thomas will brief members on the Cuyahoga disaster, which was determined to have been the fault of the commanding officer of the USCGC Cuyahoga failing to properly identify the navigation lights displayed by the M/V SANTA CRUZ II. A memorial is held each October to honor the 10 Coast Guardsmen and one Indonesian Naval Officer who lost their lives aboard the Cuyahoga.



In addition to his Coast Guard career, Thomas is a competitive sailor of boats from dingys to 65' ocean racers. Commander Thomas' talk should be of great interest to any sailor, particularly those who sail after sunset.

-- Chris McGraw, Vice-Commodore

Got an article idea, photos or other content for a future newsletter? Interested in assisting with publication of ChaNNels? Send an email to the editor, Tom Paquin, at: editor@scow.org.

Next Membership Meeting: Monday, March 14, 2011

Guest Presenter: *Bill Davenport, "Advanced Potomac Sailing"*

Location: Holiday Inn, 625 First Street, Alexandria, Virginia

Time: Socializing begins at 6:30pm with half-price happy hour food and drinks; meeting begins at 7:30pm.

Membership Meetings: 2nd Monday of each month (except December)
Social Sail: Every Thursday, Washington Sailing Marina, April 7- October 6, 6pm
Social No-Sail: Events and locations vary, December - April, 6:00 pm
Board Meetings: 1st Monday of every month, 7:00 pm (open to members)
Channels Content: submit by the 20th of every month to: editor@scow.org
2011 Calendar: <http://www.scow.org/calendar.html>
SCOW Pictures: <http://picasaweb.google.com/Sailing.Club.of.Washington>
SCOW Website: <http://www.scow.org>



2011 Board of Directors

Position	Name	Phone	E-mail
Commodore	Faith Rodell	(301) 474-2444	commodore@scow.org
Vice-Commodore	Chris McGraw	(917) 815-6554	vice@scow.org
Secretary	Maggie Kruesi	(202) 544-1279	secretary@scow.org
Treasurer	Mark Hogan	(703) 728-3408	treasurer@scow.org
Training Director	Ula Felt	(703) 281-1384	training@scow.org
Maintenance Director	Sarah Jones	(419) 388-9194	maintdir@scow.org
Social Director	Lisa Carr	(703) 750-7851	social@scow.org
Skipper Director	Dan Sandhaus	(703) 425-3449	skipper@scow.org
River/Bay Activities Director	Richard Cecilio	(703) 853-0050	river@scow.org
Racing Director	Kyoko Kawai	(703) 732-0885	racing@scow.org

Other Key Contacts

Channels Editor	Tom Paquin	(202) 569-5628	editor@scow.org
Email Administrator	Jeff Teitel	(202) 388-1989	postmaster@scow.org
Membership Coordinator	Henry Cheng	(571) 263-1501	members@scow.org
Web Editor	Luis Rivas	(703) 264-3996	webmaster@scow.org
Photos on Web	Cristina Thalhammer-Reyero	(301) 897-8312	pictures@scow.org
Advertising	<vacant>		

For information about club activities
 Visit <http://www.scow.org> or email info@scow.org